



National Residential Mortgage Loan Originator: SAFE Act Comprehensive Education

Debra Killian, Donald DeRespinis

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This comprehensive guide is an excellent resource for mastering the modern mortgage principles and practices essential to understanding the financing of residential real estate as generally applied to all states. The mortgage industry has gone through a major transition in recent years changing from a sales environment to a professional one. As a result, the mortgage professional today must be more knowledgeable and ethical in meeting the financial needs of consumers. This NMLS-approved course is designed to help mortgage professional's master the 20-hour SAFE Act pre-licensing requirements for mortgage loan originators. The content includes 3 hours of federal law, 3 hours of ethics, 2 hours of non-traditional mortgage products, and 12 hours of elective topics to form the building blocks of mortgage loan origination principles and practices. Major concepts are reinforced through learning objectives, extensive examples, chapter summaries, review questions, critical thinking questions and key term reviews. Use the online interactive flashcards to review key terms and concepts. Also, updates are posted at www.cengage.com/realestate/mortgage to keep the mortgage professional up-to-date on new rules and regulations.

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