



# Essential Business Networking: Tips, Tactics, and Tools You Can Use

*Andrea Nierenberg*

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## **Essential Business Networking: Tips, Tactics, and Tools You Can Use** Andrea Nierenberg

This book is a simple read and a selection of the author's top tips organized into chapters that represent logical steps for building a powerful network. You don't need to start at the beginning. For example, if you already feel very confident about your business networking skills and want to use this book to meet some new friends you can leap ahead to start with Chapter 4. The author has digested and synthesized all of the tips and techniques into bite-sized action plans, so you can start implementing immediately.

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